

**Win Thurber, Chairman & CEO of Norton Lilly International  
To Receive 2013 CONNIE Award from the Containerization & Intermodal Institute**

*Industry Luncheon to be held on December 9, Newark, NJ;  
Joseph Curto, past President of NYSA, to receive Lifetime Achievement Recognition*

**NEWARK, NJ (September 4, 2013)**— The Containerization & Intermodal Institute (CII) will present the 2013 Connie Award to H. Winchester (Win) Thurber III, Chairman & CEO of Norton Lilly International, for his leadership in the earlier years of containerization and his revitalization of the shipping agency concept and Norton Lilly. The Connie Luncheon will be held Monday, December 9, 2013 at the Metropolitan Room at the Newark Club.

“Early on, Win Thurber was able to change the shippers’ mindset from breakbulk transport to containerization and as a true pioneer,” said Michael DiVirgilio, President of CII. “Mr. Thurber is the quintessential entrepreneur, who has restored Norton Lilly and over the years created jobs for those in the industry. It was a clear decision to honor Mr. Thurber as this year’s recipient.”

Post college, Mr. Thurber worked in retail trade for several years before beginning his career in the industry, joining Sea-Land Services in the late 1960s. During his career with Sea-Land and SeaTrain, Mr. Thurber held various positions in the Northeast, the Southeast and Gulf, and Western Europe for both ocean carriers.

Win Thurber began his career in the agency business in 1980 with the establishment of the Thurber Agency and later joined Southern Steamship Agency. During that time, he acquired and operated Southern Steamship Agency and Southern Steam, Inc. and through these two companies, he introduced the concept of backroom services in the United States for many major ocean carriers. The concept was quite successful in the liner side of the agency business and has been used as a model for liner agency companies around the world.

Mr. Thurber sold the two companies to Inchcape Shipping Services in 1990. There, he held several senior management positions, including Managing Director of the Americas and Managing Director of the Worldwide Liner Services division, as well as participating in the development of South America.

In 1999, Mr. Thurber formed a partnership with J. Schley Rutherford and purchased Strachan Shipping Agency, which gave the opportunity to re-enter the general agency business. In the spring of 2002, they purchased Norton Lilly International; founded in 1841, making it the oldest shipping agency company in North America. Mr. Thurber currently is Chairman and CEO of Norton Lilly International, headquartered in Mobile, AL, representing many container companies, as well as handling full cargo, tramp and tanker business.

A Lifetime Achievement Award will also be given to Joseph Curto, recently retired President of New York Shipping Association, for his four decades career in the New York-New Jersey bi-state port. Mr. Curto joined NYSA in 2009, coming from more than 37 years at Maher Terminals. Curto began his career at United States Lines and moved onto Maher Terminals. Mr. Curto’s expertise in the field of marine cargo handling operations was proven during the ILA negotiations. His passion for the maritime industry is prevalent through his involvement with many trade organizations.



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In addition to the Connie Award, CII will carry out its industry education mission by presenting scholarships to maritime academy cadets. This includes awarding the Thomas B. Crowley Memorial Scholarship to midshipmen at the US Merchant Marine Academy at Kings Point, NY and other scholarships to students studying trade and transport at area schools. Companies may opt to sponsor named scholarships for as little as \$1000. Under the auspices of CII, more than \$550,000 has been awarded since 1992.

CII is dedicated to promoting the international intermodal industry in education outreach. Scholarship opportunities, tickets and sponsorships are available from Barbara Yeninas, Executive Director, at (732) 817-9131 or [execdir@containerization.org](mailto:execdir@containerization.org).

### **About CII**

Containerization & Intermodal Institute (CII), a non-profit organization founded in 1960, promotes industry awareness, preserves the history of intermodalism, and engages scholarly interest in the field by organizing educational conferences and seminars, serving as an information resource, providing networking opportunities, offering career guidance, arranging internships and facilitating scholarships. For more information, visit [www.containerization.org](http://www.containerization.org)

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